The Netherlands and Germany are expected to lead the adoption of in-flight encryption in the near future. From the enterprises that are not currently deploying in-flight encryption, circa one-third plan to adopt the method for the first time (36% and 31% respectively). When broken down by sector, transport (40%), finance (33%) and utility organisations (22%) are expected to lead the adoption of in-flight encryption.

## **Executive Comment:**

-intensive environment relies on communications

networks and fundamentally change the way they perform and compete. Ciena leverages its deep expertise in packet and optical networking and distributed software automation to deliver solutions in alignment with OP<sup>n</sup>, its approach for building open next-generation networks. We enable a high-scale, programmable infrastructure that can be controlled and adapted by network-level applications, and provide open interfaces to coordinate computing, storage and network resources in a unified, virtualized environment. We routinely post recent news, financial results and other important announcements and information about Ciena on our website. For more information, visit www.ciena.com.

## **Note to Ciena Investors**

Forward-looking statements. This press release contains certain forward-looking statements based on current expectations, forecasts and assumptions that involve risks and uncertainties. These statements are based on information available to the Company as of the date hereof; and Ciena's actual results could differ materially from those stated or implied, due to risks and uncertainties associated with its business, which include the risk factors disclosed in its Report on Form 10-Q, which Ciena filed with the Securities and Exchange Commission on March 13, 2013. Forward-looking statements include statements regarding Ciena's expectations, beliefs, intentions or strategies regarding the future and can be identified by forward-looking words such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "should," "will," and "would" or similar words. Ciena assumes no oblig99.46 Tm0 g 1 324-13(esMCID 29>BDC02 Tm[m{-)]TET EMC }-3(itie)4one ilarto dede statem Reput release 15ontai ik; ancipa